

## Q1 Name of organisation

Answered: 48 Skipped: 0

## Q2 Post code

Answered: 48 Skipped: 0

## Q3 Email address

Answered: 48 Skipped: 0

## Q4 Main contact (this should be a senior member of your organisation or group such as your chair, chief officer or manager)

Answered: 48 Skipped: 0

## Q5 Please state your role in the organisation

Answered: 48 Skipped: 0

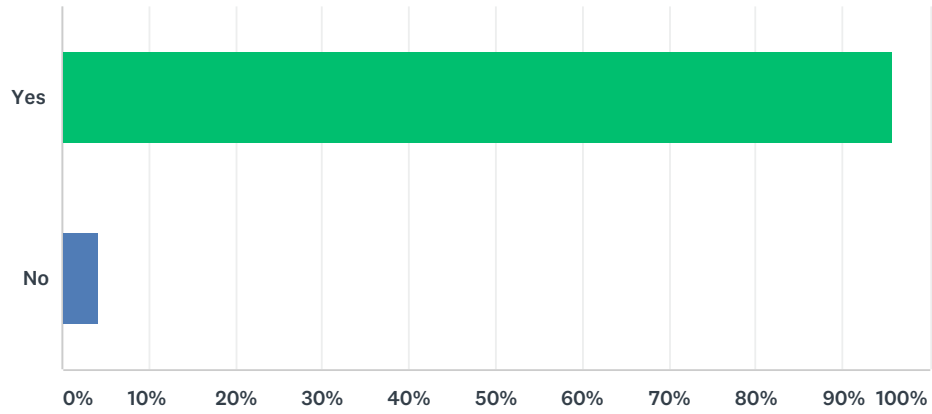
## Q6 Please give a brief description of what your organisation does

Answered: 48 Skipped: 0

## Q7 Are you happy for CVS South Gloucestershire and its partners to contact you using the above contact details so that we can keep you informed of support activities and to invite you to participate in the future and that your contact details are are stored in line with data protection? (CVS South Gloucestershire is registered with the data protection registrar, registration number Z2816035)

Answered: 48 Skipped: 0

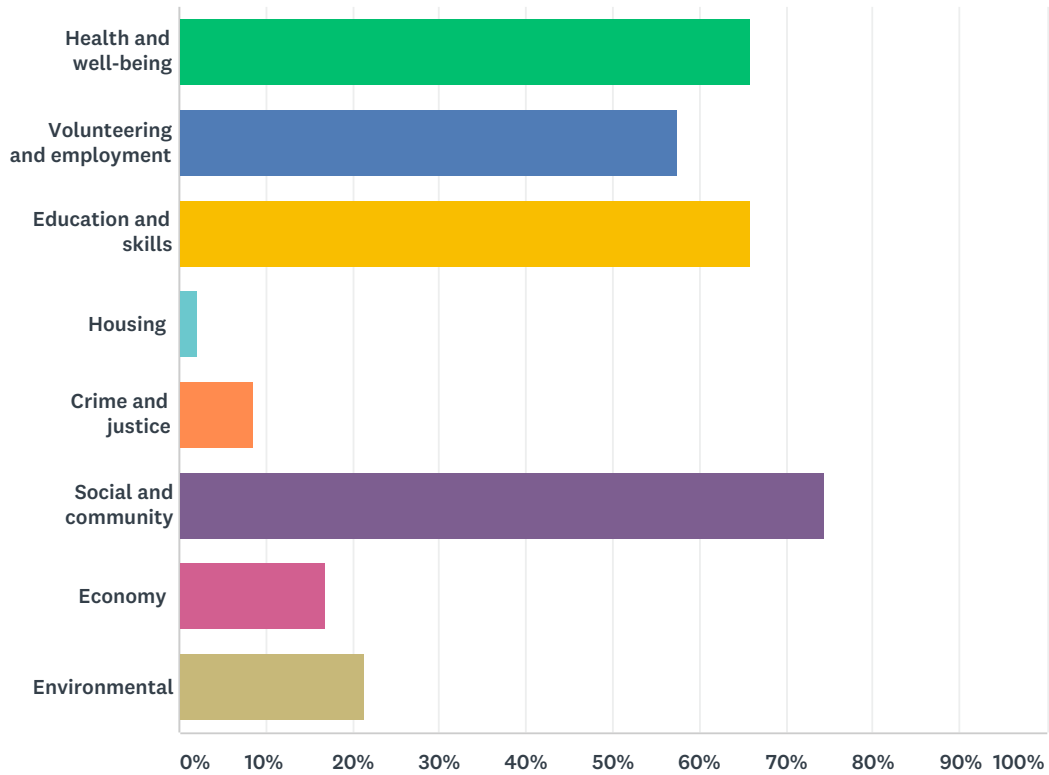
## STATE OF THE SECTOR IN THE WEST OF ENGLAND



ANSWER CHOICES	RESPONSES	
Yes	95.83%	46
No	4.17%	2
TOTAL		48

## Q8 Which types of social value do you create through the delivery of your services?

Answered: 47 Skipped: 1



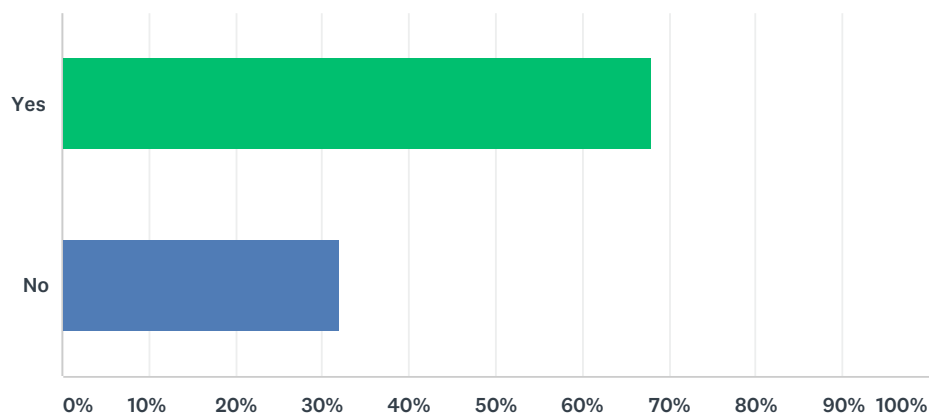
ANSWER CHOICES	RESPONSES	
Health and well-being	65.96%	31

## STATE OF THE SECTOR IN THE WEST OF ENGLAND

Volunteering and employment	57.45%	27
Education and skills	65.96%	31
Housing	2.13%	1
Crime and justice	8.51%	4
Social and community	74.47%	35
Economy	17.02%	8
Environmental	21.28%	10
Total Respondents: 47		

### Q9 Do you currently deliver services in partnership with other organisations?

Answered: 47   Skipped: 1

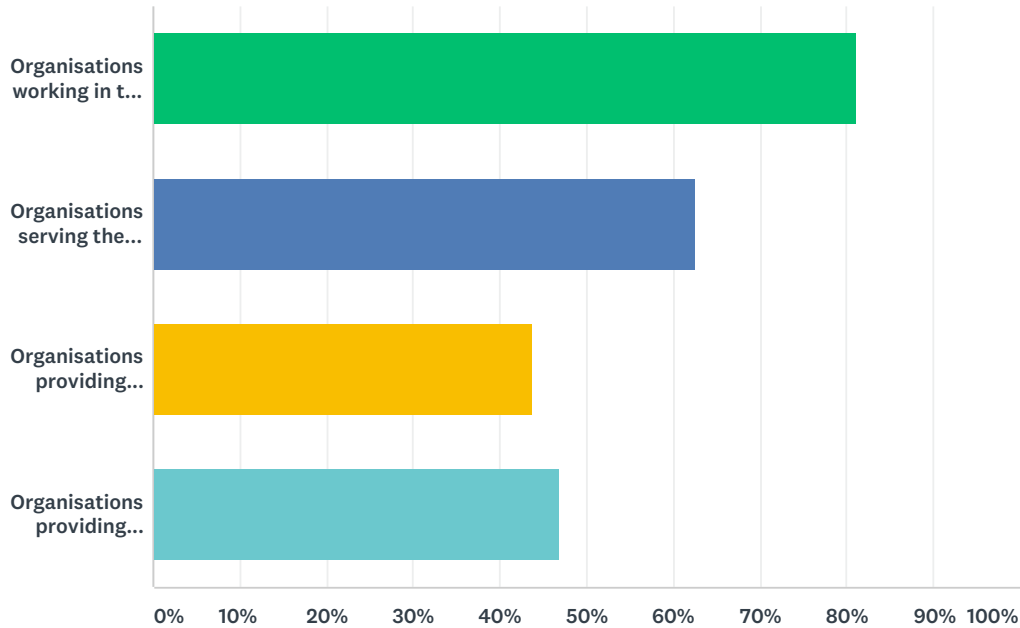


ANSWER CHOICES	RESPONSES	
Yes	68.09%	32
No	31.91%	15
TOTAL		47

### Q10 If yes, who with?

Answered: 32   Skipped: 16

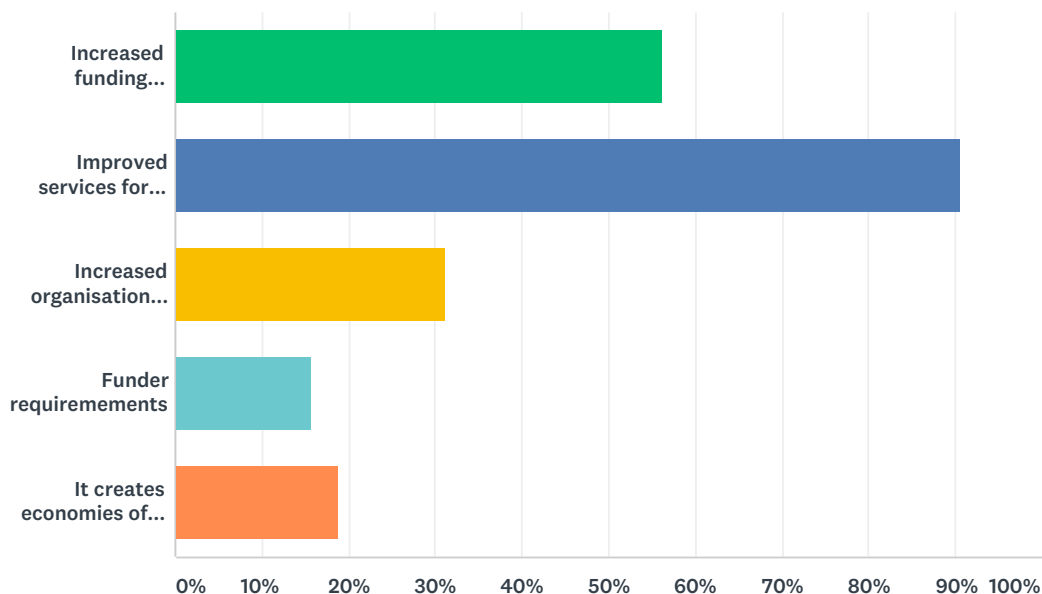
## STATE OF THE SECTOR IN THE WEST OF ENGLAND



ANSWER CHOICES	RESPONSES
Organisations working in the same geographical area(s)	81.25% 26
Organisations serving the same client group	62.50% 20
Organisations providing similar services	43.75% 14
Organisations providing complementary services	46.88% 15
Total Respondents: 32	

## Q11 If yes, what are the main reasons your organisation works collaboratively?

Answered: 32 Skipped: 16

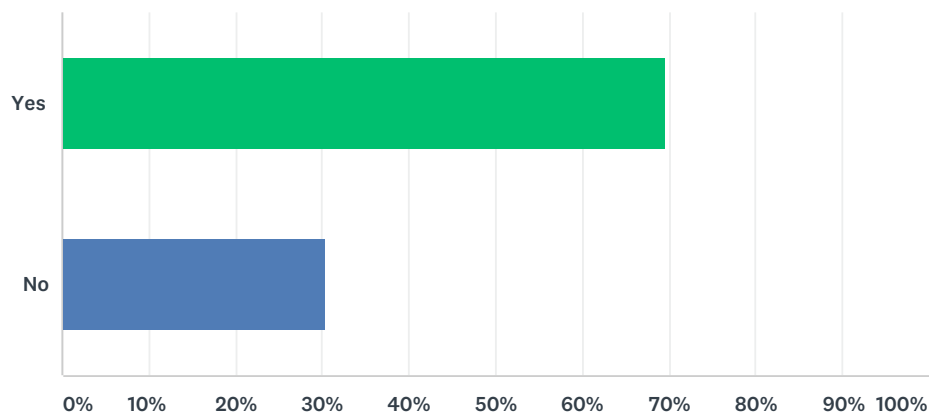


## STATE OF THE SECTOR IN THE WEST OF ENGLAND

ANSWER CHOICES	RESPONSES
Increased funding opportunities / options	56.25% 18
Improved services for clients	90.63% 29
Increased organisational efficiency	31.25% 10
Funder requirements	15.63% 5
It creates economies of scale / efficiency savings that help to offset decreased funding	18.75% 6
Total Respondents: 32	

### Q12 Do you plan to deliver services in collaboration with other organisations in the future?

Answered: 46 Skipped: 2

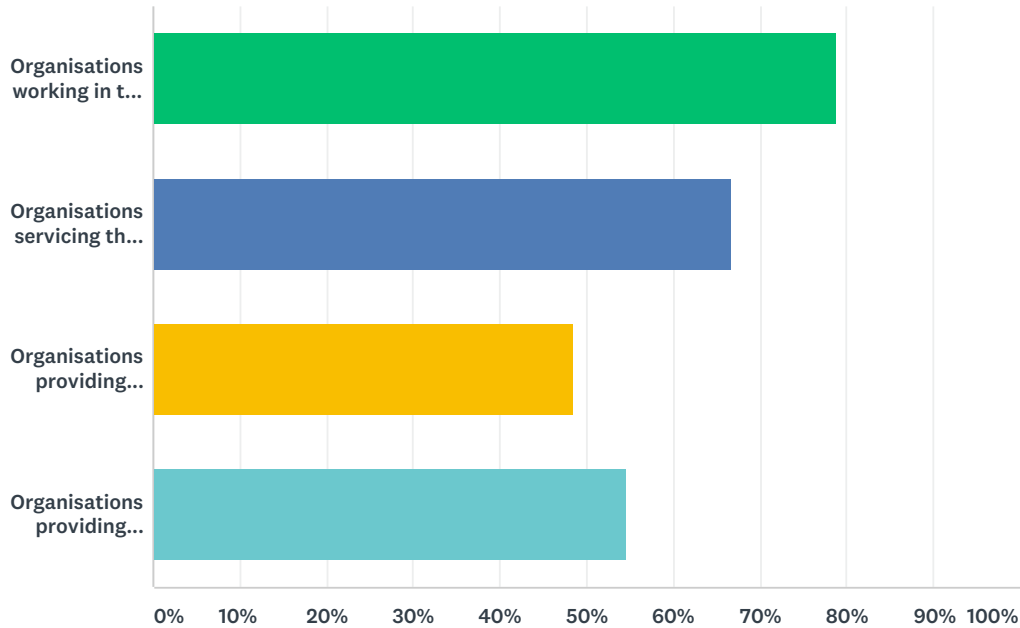


ANSWER CHOICES	RESPONSES
Yes	69.57% 32
No	30.43% 14
TOTAL	46

### Q13 If yes, who with?

Answered: 33 Skipped: 15

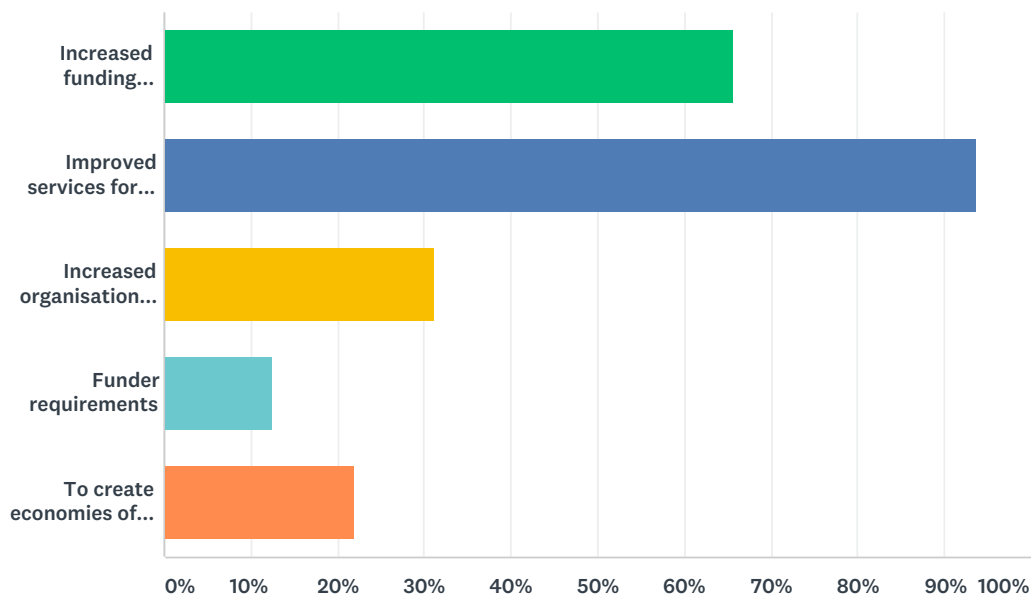
## STATE OF THE SECTOR IN THE WEST OF ENGLAND



ANSWER CHOICES	RESPONSES	
Organisations working in the same geographical area(s)	78.79%	26
Organisations servicing the same client group(s)	66.67%	22
Organisations providing similar services	48.48%	16
Organisations providing complementary services	54.55%	18
Total Respondents: 33		

## Q14 If yes, what are the main reasons that your organisation plans to work collaboratively in the future?

Answered: 32 Skipped: 16

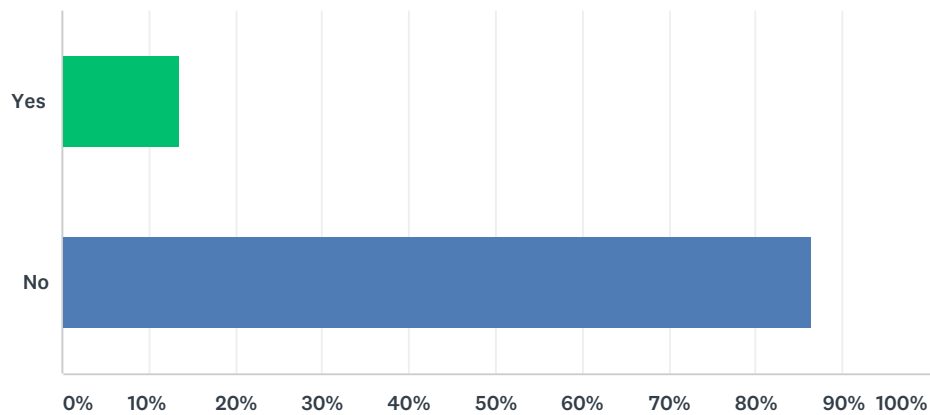


STATE OF THE SECTOR IN THE WEST OF ENGLAND

ANSWER CHOICES	RESPONSES	
Increased funding opportunities / options	65.63%	21
Improved services for clients	93.75%	30
Increased organisational efficiency	31.25%	10
Funder requirements	12.50%	4
To create economies of scale / efficiency savings to help offset decreased funding	21.88%	7
Total Respondents: 32		

**Q15** Have you considered financing your organisation through social investment?(Social investment is the use of finance to achieve a social, as well as a financial return. The social investment market helps VCSEs raise capital that they may not be able to secure from conventional investment sources, and helps investors find organisations that deliver them a social as well as a financial return - with thanks to <http://can-invest.org.uk/social-investment>)

Answered: 44 Skipped: 4

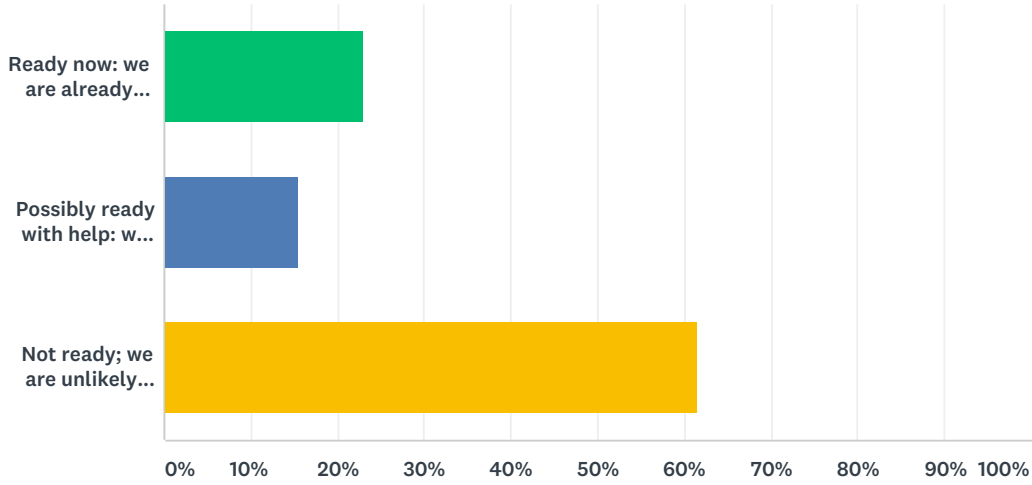


ANSWER CHOICES	RESPONSES	
Yes	13.64%	6
No	86.36%	38
TOTAL		44

**Q16** If yes, how ready for social investment do you consider your organisation to be?

Answered: 13 Skipped: 35

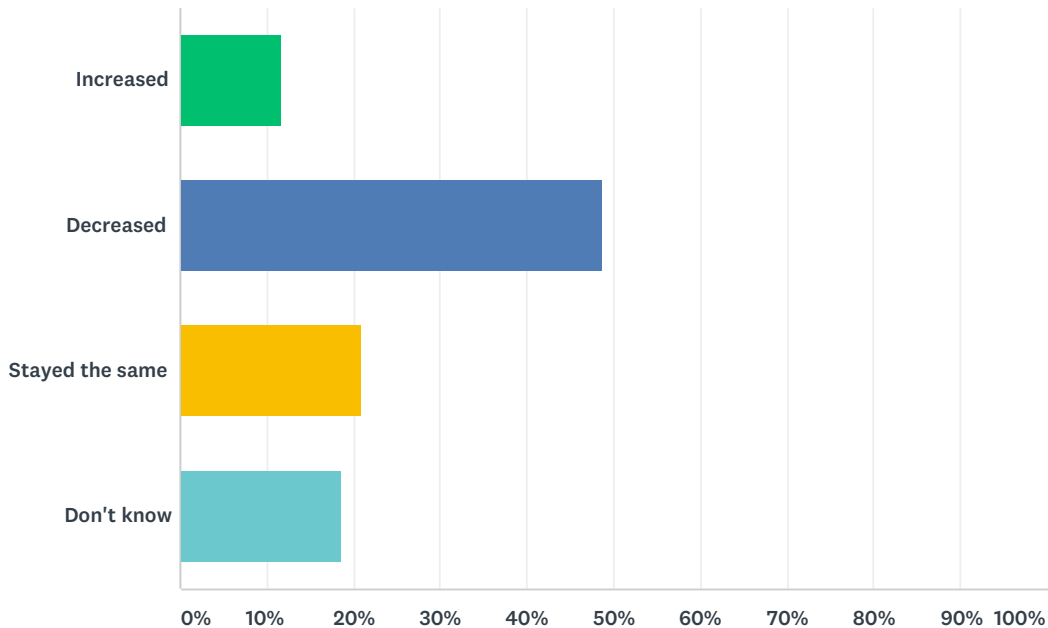
## STATE OF THE SECTOR IN THE WEST OF ENGLAND



ANSWER CHOICES	RESPONSES
Ready now: we are already able to take on a loan with the usual support of deal structuring and due diligence which the lender would undertake	23.08% 3
Possibly ready with help: we have the potential to take on a loan but need specific support or temporary additional capacity and have the ability to undertake that capacity building project in the near future	15.38% 2
Not ready; we are unlikely to be able to take on a loan any time soon	61.54% 8
<b>TOTAL</b>	<b>13</b>

## Q17 Over the past three years has the availability of suitable grant funding for you organisation:

Answered: 43 Skipped: 5



ANSWER CHOICES	RESPONSES
Increased	11.63% 5

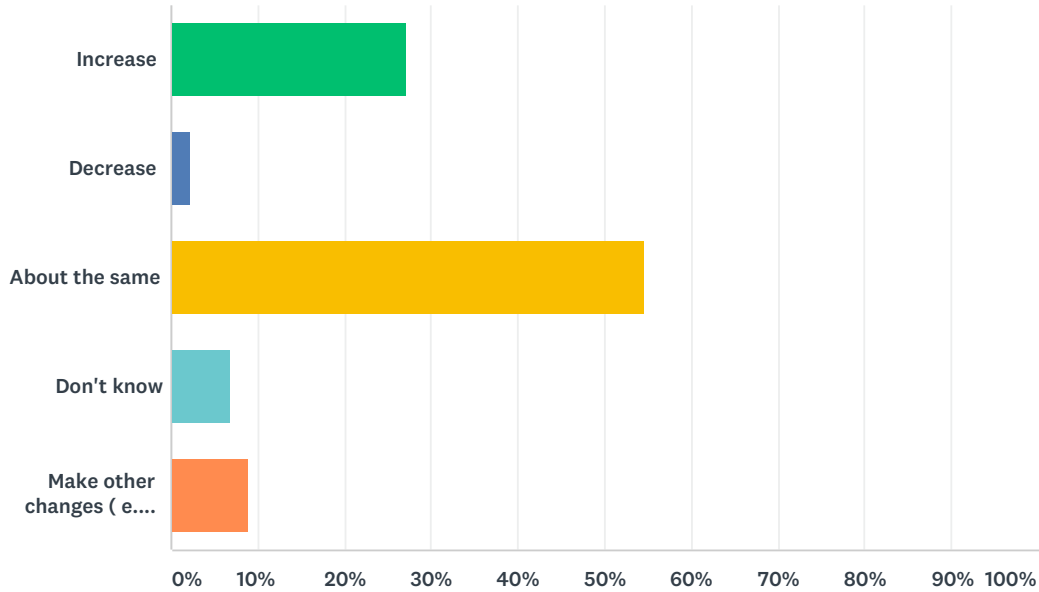


STATE OF THE SECTOR IN THE WEST OF ENGLAND

Decreased	48.84%	21
Stayed the same	20.93%	9
Don't know	18.60%	8
<b>TOTAL</b>		<b>43</b>

**Q18 Do you plan to increase or reduce the number / level of services you provide next year?**

Answered: 44 Skipped: 4

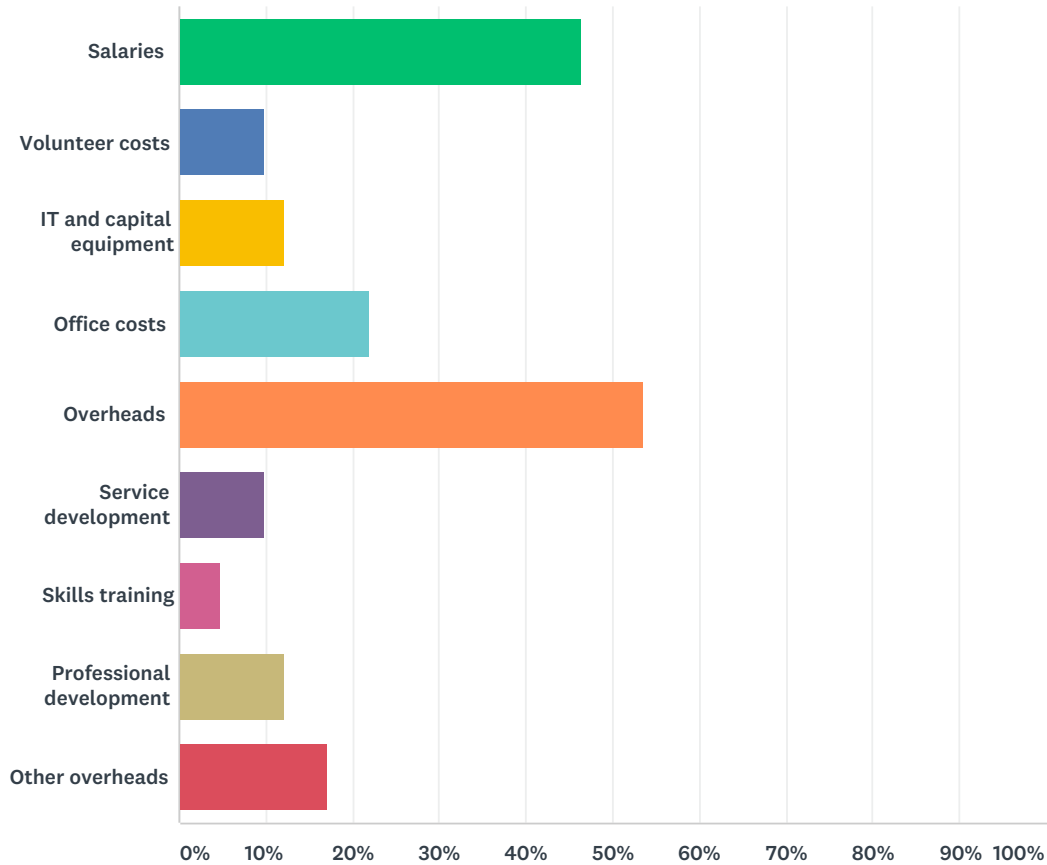


ANSWER CHOICES	RESPONSES
Increase	27.27% 12
Decrease	2.27% 1
About the same	54.55% 24
Don't know	6.82% 3
Make other changes ( e.g. reduce costs, share resources, reduce staff etc.)	9.09% 4
<b>TOTAL</b>	<b>44</b>

**Q19 Considering all areas of your organisation's work, what do you now find it hardest to raise funds for?**

Answered: 41 Skipped: 7

## STATE OF THE SECTOR IN THE WEST OF ENGLAND

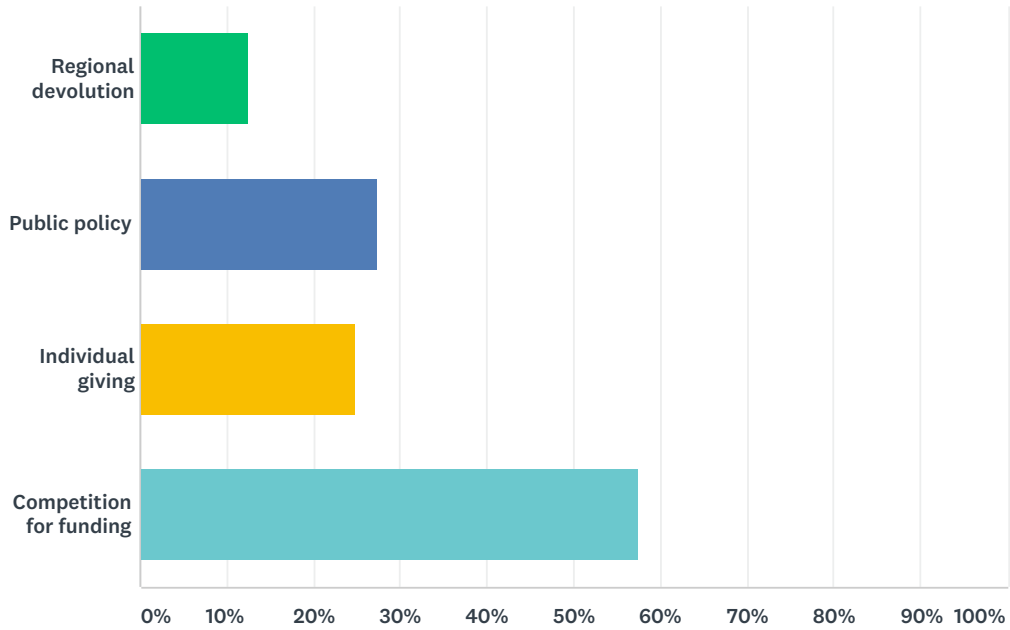


ANSWER CHOICES	RESPONSES	
Salaries	46.34%	19
Volunteer costs	9.76%	4
IT and capital equipment	12.20%	5
Office costs	21.95%	9
Overheads	53.66%	22
Service development	9.76%	4
Skills training	4.88%	2
Professional development	12.20%	5
Other overheads	17.07%	7
Total Respondents: 41		

**Q20 What are the main factors that will influence your organisation's future sustainability?**

Answered: 40 Skipped: 8

## STATE OF THE SECTOR IN THE WEST OF ENGLAND

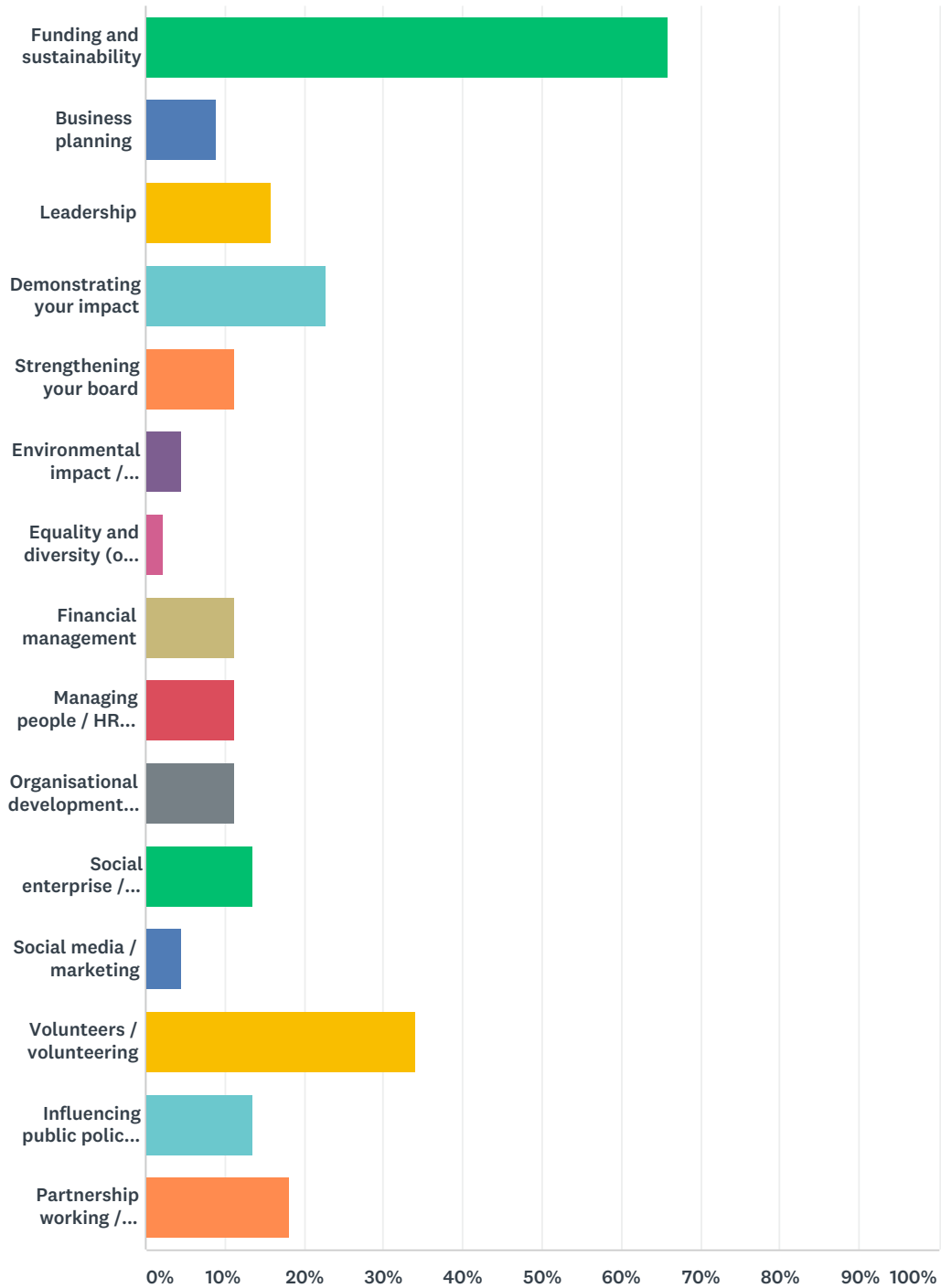


ANSWER CHOICES	RESPONSES	
Regional devolution	12.50%	5
Public policy	27.50%	11
Individual giving	25.00%	10
Competition for funding	57.50%	23
Total Respondents: 40		

**Q21 What are the main challenges your organisation is likely to face in the next one to two years?**

Answered: 44 Skipped: 4

## STATE OF THE SECTOR IN THE WEST OF ENGLAND



ANSWER CHOICES	RESPONSES	
Funding and sustainability	65.91%	29
Business planning	9.09%	4
Leadership	15.91%	7
Demonstrating your impact	22.73%	10
Strengthening your board	11.36%	5
Environmental impact / footprint	4.55%	2

## STATE OF THE SECTOR IN THE WEST OF ENGLAND

Equality and diversity (of your organisation)	2.27%	1
Financial management	11.36%	5
Managing people / HR (including staff skills / professional development)	11.36%	5
Organisational development development / managing your organisation	11.36%	5
Social enterprise / trading	13.64%	6
Social media / marketing	4.55%	2
Volunteers / volunteering	34.09%	15
Influencing public policy (voice and influence)	13.64%	6
Partnership working / collaboration / merger	18.18%	8
Total Respondents: 44		